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## How to compare contractors' bids

Home renovation projects are significant undertakings. It is common for homeowners who may not have the time nor the expertise to do the work themselves to call in professionals to tackle these jobs.

According to the home improvement resource HomeGuide.com, for a bathroom remodel, which is one of the more popular improvement projects, installation and labor accounts for 10 to 25 percent of the total project cost. In general, many contractors pay themselves \$300 to \$500 for an hourly rate, while helpers may make \$150 per hour.

Materials used account for the other components of an overall project cost. Homeowners negotiate the best rates possible by obtaining a number of bids from contractors, spelling out both labor and material costs and determining their best option. Here's how to compare bids.

**Check as many reviews as possible**

Go online, ask friends for recommendations, or rely on the Better Business Bureau to find reliable contractors. A contractor who seems too good to be true will not necessarily be

so, but it's still best to vet each professional thoroughly prior to signing a contract.

**Cost basis vs bid basis**

Certain contractors will produce an estimate based on the best guess of the cost of supplies then add on a flat fee or percentage for their services. This is called a cost basis bid. Others will create a bid that includes all their anticipated supply and labor costs, known as a bid basis bid. Know what you're getting to make the most accurate comparison.

**Create a master itemized checklist**

It's easy to explain the project differently from one contractor to another when doing so verbally. That may result in a different plan and price. Rather, make a checklist of what you want done and have several copies to give to the contractors with whom you meet. This makes it easier to compare costs line by line.

**Have specific materials in mind**

Make sure bids are based on the same materials and tasks. For example, if you're comparing window replacement quotes, be sure that each quote is based on the same window mate-

rial and coating. Vinyl replacement windows may not cost the same as fiberglass or wood. It is much easier to compare pricing when contractors provide estimates reflecting the same materials.

**Small versus big contracting companies**

Some bids may differ based on the manpower of the company. One contractor may view a project as an easy one that can be slipped right into the schedule. Another may have to devote more time and effort if it is being undertaken by one or two people. This can affect cost in the quote. Furthermore, a contractor who does a lot of advertising in print, television or online, or has an office or warehouse space, may have extra overhead costs that are passed on to the customer.

**Doing your own demo**

Figure out if the contractor will allow you to perform a portion of the tear-out, clean-up or other tasks to save on labor costs. Make sure this is included in the bid.

Comparing contractor work bids can be tricky, but it helps homeowners know they're getting the best value for their money. TF233751



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# 5 signs it’s time to renovate

Homeowners renovate their homes for a variety of reasons. Renovations can increase the value of a property and make homes safer and more comfortable for their occupants. Improvements also can be made to stay current with the times or to give a home a new vibe.

Statista projects \$510 billion will be spent on home improvements in 2024. The home improvement market is generating significant revenue. In fact,

nearly a quarter of Americans opting to renovate their homes will spend an average of \$10,000 on their projects. According to a Home Stars Renovation report, 8 percent of Canadian homeowners who have renovated have spent more than \$20,000 on a home improvement project.

Kitchens and bathrooms often get the most attention when it comes to home improvement. However, every room and space in a home may need a renovation at some point, and the following are five signs it’s time to renovate.

**1. Age**

The National Association of Home Builders states that 50 percent of U.S. homes are over the age of 40. That means that age alone could dictate a need to renovate, particularly if some materials are original to the home. For example, asphalt roofs typically last 25 to 30 years, while window frames can last 20 to 50 years depending on how well they have been maintained.

**2. Inconvenient layout**

Some homeowners scratch their heads when faced with awkward floor plan layouts. While one may live with the inconvenience for some time, typically a floor plan that isn’t working for the homeowner is a major driver of renovations.

**3. Outdated looks**

A home can look dated even if it is a relatively recent build. That’s because trends change quickly. For example, dark, cherry cabinets that were popular just a little while ago have now been replaced by lighter color palettes. Homeowners whose homes do not match the looks emulated in design magazines may consider a change, particularly if they’re planning to sell soon.

**4. Deterioration**

Signs of water, storm or structural damage should be addressed as soon as possible. Any deterioration should be a strong indicator that it’s time to renovate.

**5. Efficiency**

Escalating utility bills could be indicative of an inefficient home. Homeowners can conduct energy audits and then improve the areas where energy loss may be occurring, such as windows, doors, siding, and insulation.

Homeowners can renovate their homes when they see fit, but various signs may warn that it’s time consider updating or remodeling a home.

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# Siding materials to consider for your home

Exterior renovations consistently top the list of projects that offer maximum return on investment, according to Remodeling magazine’s annual “Cost vs. Value Report.” Siding replacement is a popular exterior renovation and one that can completely transform the look of a home.

Siding comes in a variety of materials, and homeowners can explore the pros, cons and affordability of each to make the most informed decision when replacing their existing siding. Factors to consider apart from price include durability, maintenance and aesthetics.

**Vinyl**

Vinyl siding is one the most popular siding materials in North America.

That popularity is perhaps due to the relatively low cost of vinyl siding replacement, which Forbes Home estimates is between \$6,150 and \$15,900 to install for a 2,000-square-foot home. A wide array of color options as well as weatherproof protection makes vinyl siding worthy of consideration.

PVC, which is what vinyl siding is comprised of, also is quite fire-resistant. Potential pitfalls of vinyl are that it can fade more quickly than other siding materials and is sensitive to excess UV exposure.

**Engineered**

Engineered materials cost more than vinyl but are considered very durable. They can

be advantageous in damp climates or ones where insects are problematic. LP SmartSide™ is a type of engineered hardwood that is very durable, so much so that a 50-year warranty often is offered for the product, according to First American Roofing & Siding. This material can be painted if homeowners desire a change of color down the line. This siding costs around \$2.50 to \$4.50 per square foot for siding and all trim accessories with an additional installation cost of \$5.50 to \$12.00 per square foot. The product is made of wooden strands that have been coated with wax for moisture resistance. A special zinc-based solution

is added to protect against rot and insect infestation.

A similar product, HardiePlank™, is engineered from a blend of cement, wood fibers, fine sand, and water. It is similar in price point to the SmartSide and offers resistance to rot and insects. HardiePlank also can be repainted.

Engineered products can be more expensive to install and generally are not DIY renovations, which may deter homeowners working on tight budgets.

**Wood siding**

Wood is one of the oldest siding materials. It can be stained or painted and comes in a variety of styles, from boards to shingles. It’s a popular choice in historical

homes or ones with classic, architectural details.

It’s important to note that wood is a combustible material that can be susceptible to water and insect damage. It also needs to be maintained continuously to look its best. This makes wood siding a true commitment on the part of homeowners. The cost is midrange between vinyl and engineered sidings.

**Metal**

Those interested in one of the most energy efficient options in siding can look no further than metal siding. Metal isn’t just for roofing. According to Colonial Contracting, Inc., metal siding creates a uniquely modern appear-

ance and comes in a variety of styles that complement homes.

Unlike fiber, wood or vinyl products, metal siding reflects the sun’s rays and keeps interior temperatures cooler in the summer, a boon in hot climates but maybe not the most insulating option for cold climates. One potential pitfall is the possibility of rust, which would make metal siding a less ideal choice for those who live near the ocean. The cost of metal siding is comparable to other siding products, at around \$10 per square foot.

These are a few of the siding options homeowners can investigate if they’re revamping the exteriors of their homes.

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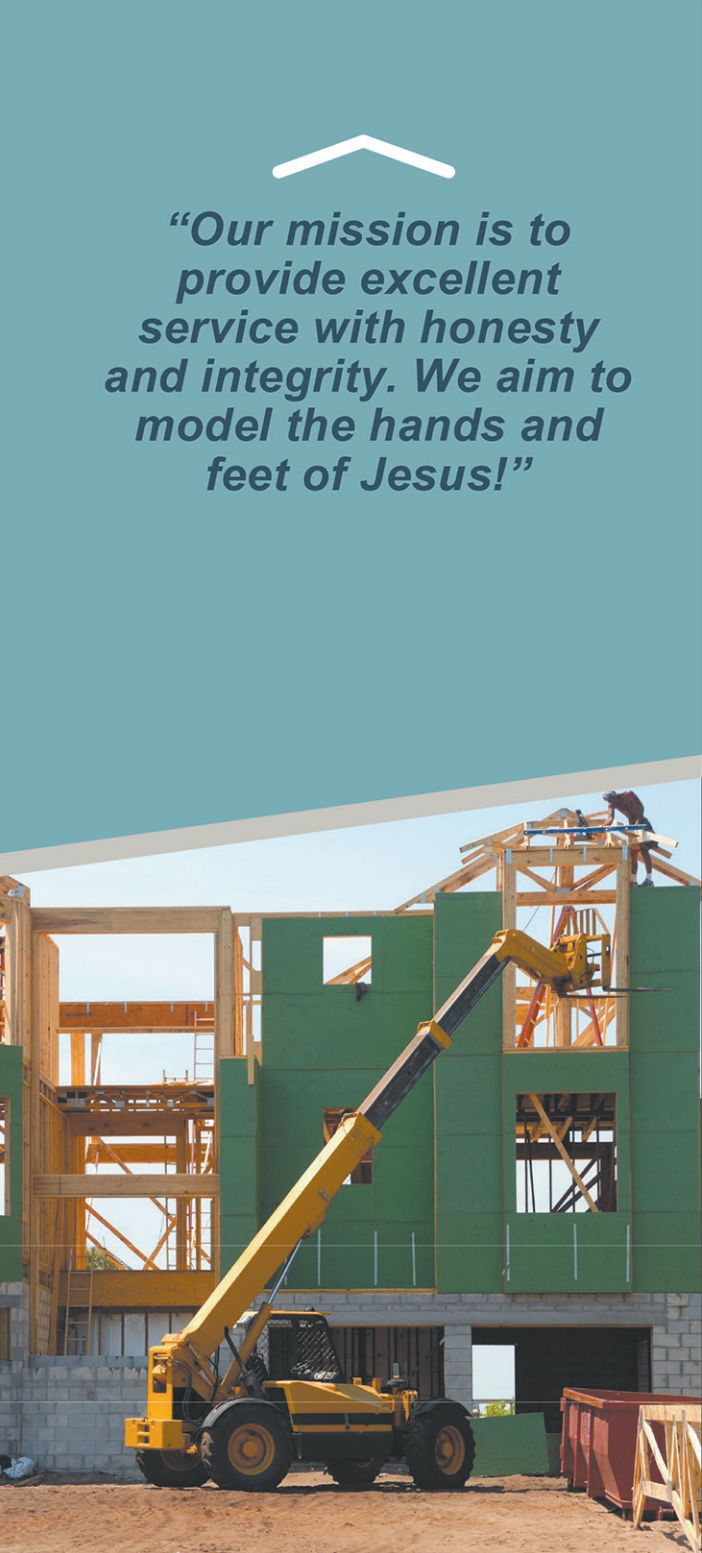
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